Planning, Manufacturing, Quality Control, Stock Control, Inventory/Warehouse Mgmt, Distribution, Payroll, Budgeting/Consolidating, Business Planning/Modelling/Forecasting, Cash Flow Mgmt, Mgmt/Statutory Reporting, Executive Information Systems, User-Defined Reporting/Printing, Sales Analysis & Reporting, Sales Order Entry, Point of Sale, Contact, Mgmt, Documentation/Workflow, E-commerce, Security
Industries: Manufacturing, Auctioneers
Platforms: Unix, MS-DOS, Windows, Windows NT

SAP New Zealand Ltd

PO Box 10-8150
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09 355 5800
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Contact: Geraldine McBride, General Manager

PRODUCTS

SAP R/3

Functions: Asset Mgmt, Fixed Assets, Leased Assets, Plant/Maintenance Mgmt, Service Mgmt, Compliants Mgmt, Cash Book & Cash Receipts, Cash Mgmt/Bank Reconciliation, Electronic Banking, Job Costing/Billing, Activity Based Costing/Billing, Product Costing/Billing, Project Costing/Billing, Time Costing/Billing, Estimating & Valuing, Project Mgmt, Accts Payable/Creditors Ledger, Purchasing Procurement, Accts Rec/Debtors/Invoicing, Client Acctng/Practice Mgmt, Loans & Mortgages, Funds/Portfolio Mgmt, Share Registry, Property Mgmt, Corporate Affairs, Taxation, Integrated Acctng Packages (All industries), Integrated Acctng Packages (Industry-specific), General Ledger, Bill of Materials/Mtls Planning, Manufacturing, Quality Control, Stock Control, Inventory/Warehouse Mgmt, Distribution, Payroll, HR Mgmt, Training, Budgeting/Consolidating, Business Planning/Modelling/Forecasting, Cash Flow Mgmt, Mgmt/Statutory/Reporting, Executive Information Systems, User-Defined Reporting/Printing, Sales Analysis & Reporting, Sales Order Entry, Contact Mgmt, Business Acquisition, Accommodation, Conference & Membership, Mgmt, Documentation/Workflow, E-commerce, Security
Industries: All
Platforms: Unix, Macintosh, MVS, MS-DOS, VMS, Windows, Windows NT, AS/400, Presentation Manager, OSF Motif

COMPANY PROFILE

SAP provides flexible, integrated client/server and mainframe-based business applications software, compatible with most popular hardware, software and database

platforms.SAP's R/3 client/server business applications are Web-enabled and the only fully-integrated suite of client/server applications which span the whole supply chain from the supplier's supplier to the customer's customer.

R/3 has propelled SAP AG, the German-based parent company, to become the world's largest supplier of business applications and the world's fourth-largest independent software vendor, posting among the highest annual growth rates in the international software industry. R/3 is the clear international market share leader in its class, commanding more than 30 per cent of the worldwide client/server business software market.

Founded in 1972, SAP AG is headquartered in Walldorf, Germany it currently employs more than 7500 people worldwide, and has international revenues in excess of $US 2.3 billion. Companies in over 50 countries use SAP software to manage complex financial, manufacturing, distribution, sales and HR requirements.

In New Zealand, SAP is the number one provider of client/server business software, employing 25 staff at offices in Auckland and Wellington. New Zealand customers include Carter Holt Harvey, Progressive Enterprises, Air New Zealand, Mercury Energy, Television New Zealand, Telecom New Zealand, Zuelig Pharma, Rayonier, Philips, Cadbury's, the New Zealand Defence Forces and the New Zealand Department of Corrections.

PRODUCT & SERVICE PROFILE

R/3 from SAP

SAP's R/3 is the only fully-integrated client/server business applications software which spans the whole enterprise, including Financials, Manufacturing, Distribution and Sales & Marketing. R/3 is the clear market leader in its class, both in New Zealand and overseas.

With over 1000 business processes embedded in its software, SAP's R/3 applications provide a flexible and robust framework within which customers can build unique competitive advantage.

Working with SAP's technical consultants, and implementation partners which include the major independent consulting companies, SAP's customers can use R/3 for individual solutions, such as Financials, or to span the entire organisation, often as part of a company-wide review of business processes. All R/3 applications are Java and Internet-enabled for electronic commerce.

Sapphire Software Pty Ltd

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PRODUCTS

Sapphire

Functions: Asset Mgmt, Fixed Assets, Leased Assets, Plant/Maintenance Mgmt, Service Mgmt, Compliants Mgmt, Cash Book & Cash Receipts, Cash Mgmt/Bank Reconciliation, Electronic Banking, Job Costing/Billing, Activity Based Costing/Billing, Product Costing/Billing, Project Costing/Billing, Time Costing/Billing, Estimating & Valuing, Accts Payable/Creditors Ledger, Purchasing Procurement, Accts Rec/Debtors/Invoicing, Loans & Mortgages, Funds/Portfolio Mgmt, Share Registry, Corporate Affairs, Integrated Acctng Packages (All industries), Integrated Acctng Packages (Industry-specific), General Ledger, Bill of Materials/Mtls Planning, Manufacturing, Quality Control, Stock Control, Inventory/Warehouse Mgmt, Distribution, Payroll, Training, Budgeting/Consolidating, Business Planning/Modelling/Forecasting, Cash Flow Mgmt, Executive Information Systems, User-Defined Reporting/Printing, Sales Analysis & Reporting, Sales Order Entry, Contact Mgmt, E-commerce
Industries: All
Platforms: Windows 95, Windows NT, Macintosh
Services Type: Onsite installation & training, Support via phone, fax or Internet
Service Industries: All

Sapphire Payroll

Functions: Payroll
Industries: All
Platforms: Windows 95, Windows NT, Macintosh
Services Type: Onsite installation & training, Support via phone, fax or Internet
Service Industries: All

Sapphire Assets

Functions: Depreciation & Tracking
Industries: All

Platforms: Windows 95, Windows NT, Macintosh
Services Type: Onsite installation & training, Support via phone, fax or Internet
Service Industries: All

Sapphire Thin Client

Functions: Browser based clients
Industries: All
Platforms: Unix, Windows 95, Windows NT, Macintosh
Services Type: Onsite installation & training, Support via phone, fax or Internet
Service Industries: All

COMPANY PROFILE

Sapphire was established in 1985 and has focussed on providing an easy-to-use yet sophisticated financial management and accounting software package.

The head office is located in Sydney and has consultants to install Sapphire onsite throughout Australia and New Zealand. Since the first version was released in 1987, Sapphire has been consistently leading the way in accounting software package technology. The new version 5.0 provides fully inbuilt Internet/intranet links which ensure that business to business communication is now easier and more efficient.

As more businesses join the Internet, online accounting software such as Sapphire will replace packages of old. At present the market for small to medium-sized companies in this area is generating $12 million of revenue, which is expected to increase to $1.8 billion by 2000. Sapphire taps into this vast growth area and will enable users to continue with the forerunners of this technology.

Our efforts towards innovation and excellence have been rewarded by being named in December 1996 the Australian Software Annual Awards' Runner Up, for all software packages developed in Australia.

PRODUCT & SERVICE PROFILE

Sapphire is a comprehensive client/server, double entry financial management system. It is used in companies in a diverse range of industries such as banking, manufacturing, agriculture, publishing, legal, etc. It is available for small companies in a single user configuration up to medium scale companies with thousands of concurrent users.

Sapphire is Internet-capable allowing connections over internet/intranet connections giving full control over which users have access to any part of the date base, and what data can be read or updated. These may be initiated via World Wide Web forms, Java, Javascript, or direct TCP/IP calls

using Microsoft Explorer, Netscape, Office 97, or any other browser-based products.

Sapphire is a platform independent client/server based accounting system. This allows your site to run a mixed system with Windows NT, Windows 95 or Mac OS running side by side, the server being compatible with Windows NT, Windows 95 or Mac OS operating systems. Sapphire gives distributed processing and maximum control and is optimised for each platform.

Some features include platform independence, multi-tasking, full backup archive, dynamic Excel link, unlimited history, speedy data entry, full business information and all staff are online.

Scala Solutions (NZ) Ltd

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09 571 2112
09 571 2113
Contact: Debbie Altham, Managing Director

PRODUCTS

SCALA 4.1

Functions: Fixed Assets, Service Mgmt, Compliants Mgmt, Cash Book & Cash Receipts, Cash Mgmt/Bank Reconciliation, Electronic Banking, Job Costing/Billing, Activity Based Costing/Billing, Product Costing/Billing, Project Costing/Billing, Time Costing/Billing, Project Mgmt, Accts Payable/Creditors Ledger, Purchasing Procurement, Accts Rec/Debtors/Invoicing, Client Acctng/Practice Mgmt, Integrated Acctng Packages (All industries), General Ledger, Bill of Materials/Mtls Planning, Manufacturing, Quality Control, Stock Control, Inventory/Warehouse Mgmt, Distribution, Business Planning/Modelling/Forecasting, Cash Flow Mgmt, Mgmt/Statutory Reporting, EIS, User-Defined Reporting/Printing, Sales Analysis & Reporting, Sales Order Entry, Contact Mgmt, Mgmt, E-commerce
Industries: Mining, Manufacturing, Timber, Architects, Construction, Engineers, Project Mgmt, Wholesale/Distribution, Retailers, Sales, Automobiles, Service/Maintenance, Hospitality, Transport, Travel, Acctng Firms, Business Mgmt, Consultants, Law Firms, Education, Training (commercial), Government, Medical/Dental, Associations/Clubs, Media, Waste Mgmt
Platforms: MS-DOS, Netware, Windows, Windows NT
Services Type: Maintenance (hardware & software), Project mgmt, Training, Consulting, Systems integration

COMPANY PROFILE

Scala Solutions (NZ) Limited brings the world-class software products of the Scala International Group to New Zealand. Scala has specialised in developing business management and accounting systems since 1978, and today operates in more than 90 countries. Scala Solutions provides its New Zealand clients with business information systems of global pedigree, yet tailor-made for the local market. All variations in national business and accounting provisions that exist worldwide are provided for in one system.

With an excellent product, supported by a team of informed, motivated and efficient staff, Scala offers a full range of consultancy, implementation and support services to assure successful projects every time. The team at Scala offer more than a system and an instruction book – our service is total and ongoing. Using proven international methodologies and with access to the global Scala network for comprehensive technical and operational advice, Scala Solutions are able to offer clients access to local support on a worldwide scale.

To find out more about Scala call for an information pack or e-mail us on scala_nz@compuserve.com. Try visiting our international web site at www.scala.se

PRODUCT & SERVICE PROFILE

Scala 4.1

Scala 4.1 represents a new generation of business management solutions. An integrated system for the PC environment, Scala is available for both Windows NT and Novell networks and offers a user friendly 32-bit Windows interface.

The complete suite of fully integrated modules offers accounting logistics, service mgmt, project management, marketing and manufacturing (MRPII). Scala is highly functional, easy to use, reliable and accurate and can be tailored to suit most environments. Scala offers industry standard databases for flexible client server solutions and is Year 2000 compliant.

Scala is suitable for medium to large organisations and supports multiple companies and currencies. NZ accounting and commercial conventions are built into Scala so that the software meets both local and global business requirements.

Scala has more than 14,000 installations in 90 countries. One of the industry's most functional and complete business mgmt systems, Scala provides solutions for both local and global organisations.