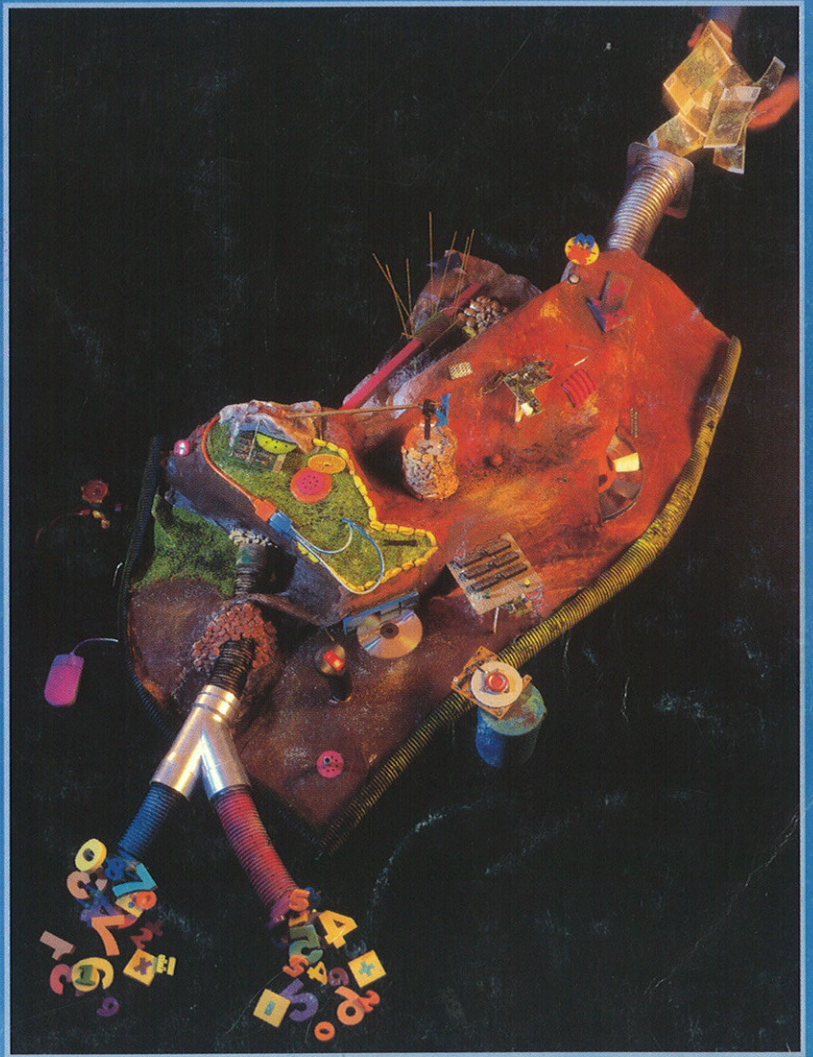


# Accounting Software in Australia

# 1996



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- *Five new indexes make finding the right product easier than ever before*

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**CFO**  
magazine

**CPA**  
AUSTRALIAN SOCIETY OF CPAs

# SAPPHIRE



**The Complete Financial Information Management System  
For Windows and Macintosh Concurrently**

## Summary of Sapphires Features

### Accounts Receivable/Accounts Payable

This area allows you to keep track of the main part of your business, ie. what you owe and what is owed to you. There are many features which help you to keep track of this information for example full Credit Control, Prompt Payment Discounts, Subcontractor PPS and Retention payment tracking, and custom fields for extra tracking.

### General Ledger

This area allows you to see the effect of the transactions on the financial activities of the company. Every transaction is recorded through the General Ledger, although nothing is fixed until the posting has been done. Budgets for the different accounts may be set up here to allow for comparison of different years.

### Cash General Ledger

This area is updated from the accrual General Ledger on a real-time basis, allowing cash flow analysis, and commitment reporting with no extra data entry.

### Inventory

Allows for the tracking of all stock activities, the building of stock for kits, tracking of serial and batch data, and detailed analysis of stock. Price books are able to be setup on clients and suppliers with features such as volume discounts, expiry dates, and quoted values and a triple Table Matrix System for full style/colour etc. type businesses.

### Purchase Order Entry

Full requisition to orders with automatic vendor pricing, to arrival through to the invoice. Full analysis of order status and linking to sales orders for automatic delivery.

### Sales Order Entry

Full quotation module tracking, enabling quoting to orders with automatic back-orders. Also delivery through to invoicing and the tracking of sales positions, sales people and sales report analysis.

### Projects

This area allows for the detailed tracking of costs to particular Projects or Jobs at many different levels with direct, and indirect costs able to be used. Retentions are able to be set for customers, and subcontractors. Billing screen for full tracking of actuals to be billed with write off tracking.

### Project General Ledger

Separate General Ledgers automatically created as used, with full budgeting, and revised budgeting values. Also includes cash tracking, allowing commitment analysis, and cash flow checks.

### Workbook

Provides a means of customising Sapphire's menus to each separate user, thereby only giving access to those menus within Sapphire that are needed, or used most frequently.

### Contacts

Full contact details with 30 extra user definable fields for extra data, with functions to link to Clients and Vendors.

### Time Sheets

Allows the allocation of in-direct costs and charging to projects with different activity coding, thus allowing true cost analysis of a project. This can be based upon any unit of measure, and for non staff activities.

### Fixed Assets

Keeps track of the company's assets easily with tracking of where, and who, plus extra definable fields for storage of extra information. Sapphire works out the amount of depreciation on the assets at any time, and allows for this in the End of Year calculations, with links back to Sapphire's General Ledger.

### Excel Link

A dynamic interface into Sapphire, removing the need for export/import requirements, this allows the keeping of formatting, saving precious time. This then is updated as of the last recalculation, giving real-time values instead of last export.

### SuperReport

Full WYSWYG report designer which allows the adding of reports to Sapphire's menus. Allows for the design of invoices, cheques, and any other Sapphire forms or reports beyond the standard reports incorporated in the system.

### Diary

Full diary function with check boxes, and linking to any record in the data base. Also has access to internal word processor, OLE for windows and Apple Events for Mac.

### Payroll

A payroll which covers most business pay requirements, with linkage back to Sapphire General Ledger for updating. This also links from Sapphire Time Sheets to do pay runs.

### Front Office - Point of Sale

Is a cut down version of Sapphire, with special high speed entry screens for front counter sales, with reconciliation of cash draw functions, and single users active at all times. Has the ability to update Sapphire on an on-line basis, or an ad-hoc basis via direct link or modem.

### Utilities

Full access to the data base of Sapphire via the standard screens. Functions to analysis data base and accounting data. Functions to allow fast changes of information when any master changes required. Data repair functions, and program automatic updating. Change of any name in Sapphire, allowing titles that meet the business requirements. Full auditing controls allow a full cross check of information. Reprinting of any source document, and full tracking to the final point.

## Sapphire Software P/L

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St  
4000  
0326 Fax: 07 3232 0331

Functions	Platforms	Industries
Integrated accounting package	Mainframe	All
Integrated accounting package	Unix, VMS, MPE, Windows NT, Windows	All
		Industries
		All
		All

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the world's top independent software ven-  
7 by InformationWeek 6/6/94), and the  
provider of client/server application solu-  
ing to IDC). The company has been  
the business applications arena for 22 years,  
remarkable level of experience solving the  
management problems of businesses around  
pay more than 4500 companies in over 40  
on SAP solutions to manage hundreds of  
l business processes in the financial, manu-  
an resources, sales and distribution arenas.  
ir requirements with products and services  
the most powerful integrated enterprise  
utions available today.  
ia & New Zealand is headquartered in  
as over 60 customers.

## Service Profiles

### Server Solutions

ect family is SAP's powerful client/server  
te, offering leading technology solutions for  
plex business processes. R/3 can be quickly  
v business demands, and is easily integrated  
nologies and applications throughout the  
was introduced commercially in 1992, after  
tense internal product development.  
client/server from a business solution view:

a technology paradigm that leverages enterprise comput-  
ing power to link core business processes with software,  
tying together disparate functions such as financials, sales  
and distribution, logistics, and manufacturing. Unified,  
integrated client/server solutions deliver significant bene-  
fits, including increased productivity and flexibility,  
assuring companies that their investment in hardware and  
software is justified and protected.

## Sapphire Software Pty Ltd

### Head Office

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Contact: John Adams

Product	Functions	Platforms	Industries
Sapphire	Integrated accounting package	Macintosh, Windows, Windows NT, Windows 95	All
Sapphire Payroll	Payroll	Macintosh, Windows, Windows NT, Windows 95	All
Sapphire Assets	Depreciation	Macintosh, Windows, Windows NT, Windows 95	All
Sapphire Front Office	Remote Sapphire and POS	Macintosh, Windows, Windows NT, Windows 95	All
Services			Industries
Onsite installation and training, support via phone, fax or internet			All

### Company Profile

Sapphire's objective is to provide companies and organisa-  
tions with modern financial management information  
systems that are easy for operators to use, yet sophisti-  
cated enough for all levels of management analysis and  
reporting.

Accountancy and financial management are essential  
components of all businesses and organisations.  
Collection and processing of data can be broken up into  
discrete areas of operation, but to meet the demanding  
requirements of the taxation office and corporations law,  
and to provide relevant information for management, the  
data must be systemised, accurate and timely.

Sapphire does not just sell software: we provide training  
and comprehensive user support, and we will implement  
the transition from a manual or previous accounting sys-  
tem to Sapphire. Our strategy is to provide clients with  
ongoing personal service and the security of always having  
an operational financial management system.

Sapphire is aimed at medium to large sized organisa-  
tions with their own bookkeepers or accounting  
departments. This is a broad market in Australia and New  
Zealand, and a cross section of current users shows that

Sapphire is adaptable to most corporate and organisational environments. It is already installed in organisations such as the New South Wales Law Society, Greening Australia, the University of Queensland, and Niche Publishing.

### Product and Service Profiles

#### Sapphire

Sapphire is a complete business system covering: Receivables, Payables, General Ledger, Cash General Ledger, Inventory, Order Entry, Purchase Order Entry, Requisitions, Projects, Project General Ledger, Project Budgets, Time Sheets, Contacts, Diary, Workbook, Remote Access, Excel Link, Payroll, Fixed Assets, Front Office, and realtime backup. All areas are fully integrated for maximum ease of use and auditing checks.

Sapphire is now platform independent, allowing mixed environments to use Sapphire and taking advantage of each platform's power. Sapphire was originally developed exclusively for the Apple Macintosh family of computers to take full advantage of its proven superiority in user friendliness.

Sapphire's ease of use has been achieved primarily through the extensive use of the standard mouse actioned commands, four operational standards, and an attractive screen format display within an intuitive menu structure, giving consistency of operation. Once these have been learnt, users can run Sapphire with minimal need for training. Power users also have the option of many additional short-cut keystrokes.

Sapphire has been designed for ease of use, flexibility, and to allow business to fully capture data and then predict where they are going on a timely basis. Sapphire ships in a single user version which can be upgraded at any time to client/server.

## Scala Australia Pty Ltd

#### Head Office

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Contact: Ross Powis, Managing Director

#### Other Offices in Australia

For dealers of Scala in each state, contact Scala Australia head office.

Product	Functions	Platforms	Industries
Scala	Integrated accounting package	DOS, Windows	All
Services			Industries
Support of Scala products			All

### Company Profile

Scala Australia Pty Ltd was formed in 1992 following the signing of a sole licensing agreement with the Swedish-based developer of Scala software, Beslutsmodeller AB. Under Beslutsmodeller's Scala Partner program, Scala Australia is responsible for marketing, distribution and technical support of the Scala business management software in Australia, New Zealand, Papua New Guinea and Fiji.

Since commencing operation, the Brisbane-based company has established an Australia-wide network of authorised dealers to provide local distribution and support. In addition to this, major consulting firms have been appointed as qualified implementers.

### Product and Service Profiles

#### Scala: The Software System for Local and Global Business Management

Scala is a powerful business management and accounting system with multicurrency, multilingual and multicount capabilities that make it the ideal business system for multinational corporations and companies with offices, suppliers or customers in more than one country.

In addition to its many multinational features, Scala is also equally well suited to local organisations.

Scala modules can operate in up to ten languages, ranging from English to Russian, and 30 currencies simultaneously. The major Asian languages that Scala is available in include Thai, Chinese, Japanese and Indonesian. It is sensitive to local variations in accounting practice and requirements, and supports subsidiaries and international reporting.

Scala is a powerful tool for managing any business, and is exceptionally easy to use. The different Scala modules cover the functional areas of accounting logistics, service management, project management, marketing and manufacturing.

The software is available in DOS, Windows and Unix versions, with Scala for Windows being compatible with Scala for DOS.

## Software Management Facilities Pty Ltd

#### Head Office

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Product	Functions	Platforms	Industries
Khalix	Budget and actual consolidation and reporting	Windows	All
Services			Industries
System design, development and construction			All